



A YEAR OF COMPASSION, RECOGNITION, LEADERSHIP, AND STRATEGIC PLANNING

# 2020 ANNUAL REPORT



## OUR MISSION

To inspire our family with endless opportunities.

## OUR VISION

To be the premier provider, offering exceptional services and innovative programs that empower those we serve and those who serve them to experience the best that life has to offer.

## OUR VALUES

**Respect:** We recognize the value and dignity of every person.

**Commitment:** We are accountable to the greater community.

**Compassion:** We seek to understand and empathize with others.

**Service:** We strive to exceed expectations.

**Excellence:** We strive for the highest quality in all that we do.

**Integrity:** We are honest, responsible, and ethical.

**Innovation:** We aim to continuously improve our services and organization.



Dear Friends,

As I reflect on all that has occurred during the past year, I am humbled by the notion, put into practice every day at Springpoint, that we are stronger together. Two days after our region's first positive COVID-19 case was reported in early March 2020, I communicated a coronavirus response plan developed by our Springpoint leadership team. Fighting the virus was and remains a collaborative effort, and I'm proud of how we worked together to keep residents and staff safe, healthy, and informed. Thankfully, we were able to provide vaccinations for our employees and residents during the first few months of 2021, and we look forward to the time when we can once again gather freely.

When we had to restrict non-employee, non-essential visits throughout the communities in mid-March 2020, our employees transformed into Springpoint heroes. They found innovative ways to provide our residents with needed goods and services while ensuring they continued to experience love, care, and support. Communities opened mini markets and used their in-house TV channels to provide residents with daily updates, exercise classes, religious services, guided meditation sessions, movies, and more. Our dedicated dining teams began taking orders, cooking, packing, and delivering hundreds of delicious, nutritious meals to our residents' doors every day.

In mid-April 2020, we established a Springpoint Heroes Fund through the support of Springpoint and the Springpoint Foundation. The fund provided a monetary recognition incentive to our front-line employees and continues to provide communities with funds and resources to help acknowledge our team members' tremendous contributions and many personal sacrifices.

Looking ahead, I'm excited about our newest project, Springpoint at Manalapan, a freestanding assisted living and memory care community located in the growing Monmouth County region of Manalapan, NJ. The community is comprised of several single-story buildings that group 60 semi-private and private rooms into three neighborhoods with two courtyards. Construction began in June 2020, and we look forward to a late 2021 opening.

And finally, 2021 marks the beginning of a new strategic planning cycle. You can read about Springpoint's "Journey to 2035: Strategic Plan 2021-2023," approved by the Board of Trustees in November 2020, on page 8 of this Annual Report. Our future is bright.

In closing, I would like to acknowledge the continued outpouring of appreciation from residents and family members for the efforts of our employees and leadership teams. Your kind words and encouragement truly sustain us. Thank you.

Be well,

A handwritten signature in black ink, appearing to read "Anthony A. Argondizza". The signature is fluid and cursive, with a large, sweeping flourish at the end.

Anthony A. Argondizza, President & CEO

# A Caring Response to COVID-19

As the COVID-19 pandemic reached the Mid-Atlantic region in early March 2020, the Springpoint leadership took action, employing all of our powers and resources. Springpoint communicated a coronavirus response plan developed by the Springpoint leadership team in compliance with guidelines provided by federal, state, and local health officials to ensure that our communities would be able to maintain operations under challenging conditions. This was the first of many updates shared by Springpoint as the senior management team and the leadership teams at all of our Springpoint communities prioritized keeping residents and staff safe, healthy, and informed.

To direct a cohesive response to the coronavirus pandemic, we convened a COVID-19 task force comprised of members of the senior management team, leaders from all communities and affiliates, and the health services team. Our purchasing director managed the procurement and distribution of personal protective equipment (PPE). Initially, we held daily phone calls as we shared best practices and resources, responded to challenges, and provided support services as needed.

Fortunately, our health services team—including dedicated risk-management professionals, clinical experts, medical directors, and a committee on professional services overseen by medical experts—has expertise in infection control and is adept at handling the management of an outbreak. They work in consultation with the Centers for Disease Control and Prevention (CDC), the Centers for Medicare and Medicaid Services (CMS), the New Jersey Department of Health, the Delaware Department of Health, and local health officials. Additionally, our senior management team has years of operational experience in crisis management, we share best practices among our communities, and we have the purchasing power to attain whatever supplies are needed.

Since March 2020, we instituted these safety measures to protect our residents and staff:

- Employees must complete daily wellness checks, including having their temperature taken. Any employee who tests positive or shows symptoms must follow strict protocols regarding quarantine and re-testing before returning to work.



Contact tracing is in place to notify employees or residents who have had potential exposure and provide guidance on required isolation and quarantine protocols.

- All visitors must complete a wellness screening questionnaire and have their temperature taken prior to their visit.
- All employees and visitors are required to wear masks while in the community.
- The communities are cleaned regularly and high-touch areas are disinfected with greater frequency. Hand sanitizer is available throughout the communities for visitors and employees.
- We practice proper social distancing of 6 feet or more.
- We continuously educate employees and residents on proper hygiene and safety measures to prevent the spread of COVID-19.

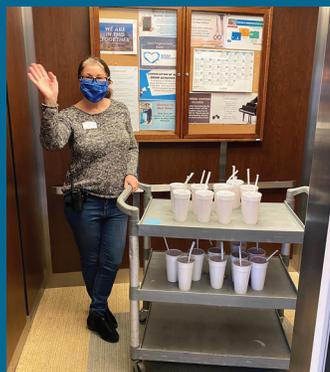
In compliance with guidance from health offices, by mid-March 2020, we restricted non-employee, non-essential visits throughout the communities, a decision that helped flatten the curve but posed a different set of challenges. It was crucial that residents who were following the state-mandated stay-at-home rules experience the love, care, and support of community life. That's when Springpoint employees transformed into heroes, finding

innovative ways to provide residents with needed goods and services, including making and delivering daily nutritious meals, while keeping everyone safe and healthy.

Recognizing that our front-line employees dedicate themselves to those we serve with unwavering courage and selflessness, we established the Springpoint Heroes Fund through the support of Springpoint and the Springpoint Foundation. The fund was created to recognize and support the tremendous job our employees are doing during the COVID-19 pandemic as they work tirelessly to promote the safety, health, and well-being of our residents and one another. In addition to giving our front-line team members a one-time bonus, we provided communities with the funds to spend on recognition activities for their heroes.

As we progressed through the remaining months of 2020, never was it more important that we pull together as one team, a sentiment shared by our residents. Remarking about how friendly and hard-working the staff are, Stonebridge at Montgomery resident Helen Freedman noted, "They are doing everything they possibly can to keep us safe. I'm overwhelmed with the thought of how they manage it. We residents certainly appreciate their tremendous efforts."





Meadow Lakes resident Lillian Ernst said, “The staff really are heroes—they go to great lengths to make our lives pleasant and comfortable, to entertain and sustain us. They look after our health and homes, cook and deliver us food, tend to our magnificent grounds, and all I have to do is think about things that I enjoy. It’s as good as it could be.”

Tom and Libby Vona, residents at The Oaks at Denville, were also impressed. “Neither one of us is surprised by how they’re handling this because they handle everything well,” said Tom Vona. “Yes,” said Libby Vona, “they’ve gone above and beyond. We have no complaints.”

Winchester Gardens’s resident Rosemarye Levine expressed her satisfaction with a difficult situation: “I think they’re doing a magnificent job. They get information out to us and insist we follow the rules. People are happy to be here where they feel safer and more protected.”

Sherry and Bruce Chappelle, residents at The Moorings at Lewes, were quite impressed, noting that they couldn’t have asked for better conditions. “Their communication was clear and careful,” said Sherry Chappelle, “and their concern for our physical, spiritual, and emotional welfare was quite obvious.” Echoing that sentiment, Bruce Chappelle added, “They were magnificent in uncharted waters and we didn’t sink.”

Needless to say, it was with a sense of great joy and hope that we received the federal government’s December 2020 announcement that vaccines had been approved. We began vaccinations in all our communities in late December and as of mid-April, 94% of our Life Plan Community residents and 70% of our Affordable Housing residents have been vaccinated.

We are grateful to see a light at the end of the pandemic tunnel and know more than ever that our Springpoint family is better together.



# 2020 YEAR IN REVIEW

A YEAR OF COMPASSION, RECOGNITION, LEADERSHIP, AND STRATEGIC PLANNING

## GROWTH

### Springpoint Living at Manalapan Construction Underway

Construction began in June 2020 on our newest project, Springpoint Living at Manalapan. The one-story, 60-room assisted living and memory care community is located off Woodward Road near the Route 33 intersection in Manalapan, New Jersey.

We chose the Manalapan location based on strong market demographics and potential need, in addition to site visibility and its convenient location off Route 33. Being in close proximity to our home office in Wall Township and other Springpoint affiliates is another benefit.

If everything goes according to plan, the building will be completed in fall 2021. Additional time will be needed to install furnishings and equipment and prepare for the Department of Health survey. We anticipate pre-sales beginning in summer 2021 and we're planning for a grand opening in late 2021.

### Winchester Gardens Renovations Expand and Upgrade Dining Options

In 2020, Winchester Gardens completed a \$3 million project to upgrade and expand the existing clubhouse dining room and provide a variety of other distinct dining areas for community members to enjoy. The newly expanded dining room, The Oak Room, offers an inviting setting for fine dining with comfortable, spacious seating for up to 76 guests and an action station for chef demonstrations.



During the renovation process, doors from the 1920s-era dining room were discovered. To maintain these original architectural gems, the doors were refurbished and installed to create separation between The Oak Room and the new tapas bar/lounge, the Manor House Lounge; the original wainscoting was refurbished as well. Open and airy, the newly appointed dining room also includes greater views of the recently renovated terrace dining area, Olmsted Courtyard. Winchester Gardens now offers a variety of distinct new dining areas: a casual dining, a lounge/bar, fine dining, a chef's station, and an outdoor terrace.

### Winchester Gardens Unveils Smart Villas

Winchester Gardens equipped two of its villa models—the Glen Eagle and the Addington—with K4Community, an advanced technology system that creates a wonderfully responsive living environment. Compatible with Amazon Alexa, the technology enables residents to control lighting, music, security, and more, just by the sound of their voice.

## RECOGNITION

### The Atrium at Navesink Harbor Receives Holleran 2020 Choice Community Award

The Atrium at Navesink Harbor received the 2020 Holleran Choice Community Award given “in recognition of the exemplary culture of Resident Engagement.” Holleran, a nationally recognized research and consulting firm that specializes in the senior living industry, conducted the survey of 136 independent living residents at The Atrium at Navesink Harbor.

With over 75% of residents responding, the comprehensive survey indicates that the overwhelming majority of residents regard the community as an extraordinarily engaging place to live.



Holleran identifies four benchmarks in its measure of resident engagement:

1. Voice: Do residents have a say in how the community operates?
2. Connection: Does the community make it easy for residents to maintain strong social connections on and off campus?
3. Fulfillment: Are residents encouraged to maintain a sense of purpose and engage with life goals?
4. Well-being: Do residents have comprehensive access to health and wellness resources that address physical, emotional, intellectual, psychological and spiritual health?

The Atrium at Navesink Harbor’s recognition is based on an overall engagement score within the top 15% of the Holleran Benchmark which includes the ratings of more than 1,000 client partners in 43 states and Canada.

### NJBIZ Health Care Heroes Awards Recognize Quality of Care

Springpoint was honored with several 2020 NJBIZ Health Care Heroes Awards during a virtual celebration in October 2020 by NJBIZ.

Dhruti Mehta, MSW, LSW, Director of Resident Services at Meadow Lakes, received the 2020 NJBIZ Health Care Professional award. Upon receiving the award, Dhruti said, “We got creative and did everything we could to keep our residents engaged. Likewise, their positive attitudes helped all of us stay motivated.”

Meadow Lakes also received the 2020 NJBIZ Long Term Care Facility award. Meadow Lakes Executive Director Brenden Garozzo said, “We’re honored to receive this recognition. As we faced unprecedented challenges, we pulled together like the family we are and helped our residents thrive.”

Michael Anderson, a volunteer at The Oaks at Denville, was recognized by NJBIZ as a Volunteer of the Year for a COVID-19 relief effort he launched called “Denville Strong.”

Congratulations to these recipients and all our healthcare heroes!





## LEADERSHIP SUMMIT

### Annual Summit Goes Virtual

In November 2020, over 200 Springpoint leaders gathered virtually for the annual Leadership Summit to learn from each other, share ideas, express gratitude, and share successes. Springpoint President and CEO Anthony Argondizza opened the summit by thanking everyone for their incredible work throughout a challenging year. The Springpoint Board also expressed gratitude to the Summit speakers for their kind words, including Board Chair and COO, Dr. Maureen Schneider, Chief Nursing Officer at Chilton Medical Center, and Dr. Jessica L. Israel, Chair of the Springpoint Board Professional Services Committee and Senior Vice President of Geriatrics and Palliative Care at RWJ Barnabas Health.

## STRATEGIC PLANNING

### Journey to 2035: Strategic Plan 2021-2023

The strategic planning process began in April 2020, incorporating input from stakeholders throughout the organization via online surveys and virtual meetings. We conducted two visioning and planning sessions with resident board members of our Life Plan Communities

and the Springpoint Board. Senior leadership worked with our consultant to shape the strategic plan and then worked with the Planning and Development Committee to finalize it. Through this dynamic, interactive process, we developed a vision of what we aspire to be in 2035 and identifies the key building blocks in the next three to five years to guide us toward that vision.

Approved by the Board in October 2020, the plan will guide us through 2021 to 2023. We are in the process of pursuing these strategic directions:

- Realign the Springpoint offerings with the consumer's expectations, moving from what may be acceptable to what is valued.
- Develop an educated, engaged, and exceptional workforce; effective and impactful technology/analytics; and a broader capital base.
- Establish new approaches to care, consumer, and community while developing a proficiency in transient advantage.

As we embrace the future, we will continue to provide exceptional service, grow revenue, sustain financial strength, and invest in our people.

## SPRINGPOINT 2021 BOARD OF TRUSTEES

Michelle Bennett, Executive Vice President, Newport Capital Group, LLC  
Edgar M. Coster, Vice Chair of the Springpoint Board, Former Partner, Alliance of Fiduciary Consultants, LLC  
James Ferrare, Managing Principal, PWM Advisory Group, LLC  
David Flood, SVP and Chief Development Officer, Intermountain Health Care  
Robert J. Fogg, Partner/Attorney, Archer & Greiner, P.C.  
Jessica L. Israel, MD, Corporate Chair, Geriatrics, RWJ Barnabas Health  
Barbara Kreider, Ph.D., Former Educator, University of Pennsylvania, Rutgers, Moorestown Friends School  
Vincent A. Myers, Principal, DI Group Architecture  
Mark Olear, Chief Investment Officer and Chief Operating Officer, Getty Realty Corp.  
Kevin G. Rogers, Strategic Development Consultant, Visiting Nurse Association Health Group, Inc.  
Patricia Schaeffer, Co-Founder, Talent Strategy Partners, LLC  
Maureen A. Schneider, Ph.D., Chair of the Springpoint Board, Chief Operating Officer and Chief Nursing Officer, Chilton Medical Center  
Michael Serluco, Partner, WithumSmith and Brown, PC  
Thomas Whelan, President, Whelan Asset Management  
Anthony A. Argondizza, President and CEO, Springpoint Senior Living, Inc.

## OFFICERS

Anthony A. Argondizza, President and CEO  
Garrett T. Midgett III, Treasurer  
Maureen E. Cafferty, Secretary  
David L. Woodward, Assistant Secretary

## CCRC RESIDENT TRUSTEES

Robert Hersey, Springpoint at The Atrium, Inc. (The Atrium at Navesink Harbor)  
John Maffei, Springpoint at Crestwood, Inc. (Crestwood Manor)  
Thomas Reed, Springpoint at Lewes, Inc. (The Moorings at Lewes)  
Rita Strmensky, Springpoint at Meadow Lakes, Inc. (Meadow Lakes)  
Marie Eppinger, Springpoint at Monroe Village, Inc. (Monroe Village)  
Jeffrey Tener, Springpoint at Montgomery, Inc. (Stonebridge at Montgomery)  
Herbert Shapiro, Marcus L. Ward Home (Winchester Gardens)  
Dorothy Banashak, Springpoint at Denville, Inc. (The Oaks at Denville)

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## FOUNDATION 2021 BOARD OF TRUSTEES

Vincent P. Celenza, President/Founder, C&C Construction Management, Inc.  
John Clarke, Executive Director, New Brunswick Housing and Redevelopment Authority  
Timothy M. Ferges, Partner, McCarter & English, LLP  
David Flood, VP and Chief Development Officer, Intermountain Health Care, Interim Chair  
Jeremy Grunin, President, Jay and Linda Grunin Foundation  
Christian T. Koerner, CPA, ABV, MST, Koerner & Associates, LLC CPAs  
Glenn Mekles, SVP, Business Development, Conner Strong & Buckelew

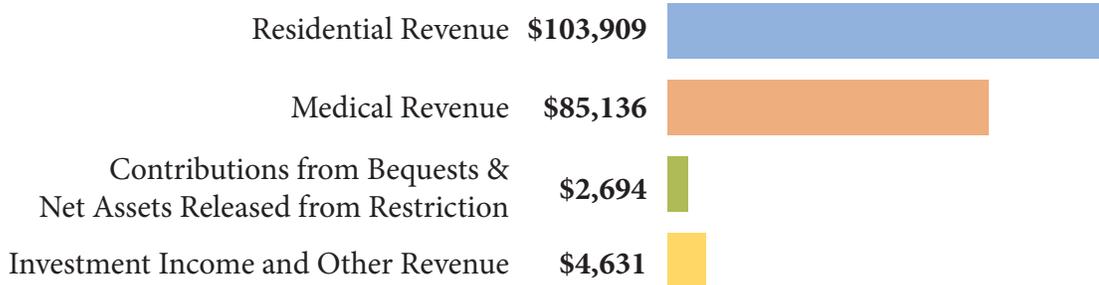
## Ex-Officio Trustees:

Anthony A. Argondizza  
Garrett T. Midgett  
Maureen E. Cafferty  
David L. Woodward  
Michael W. Oakes

# FINANCIAL HIGHLIGHTS

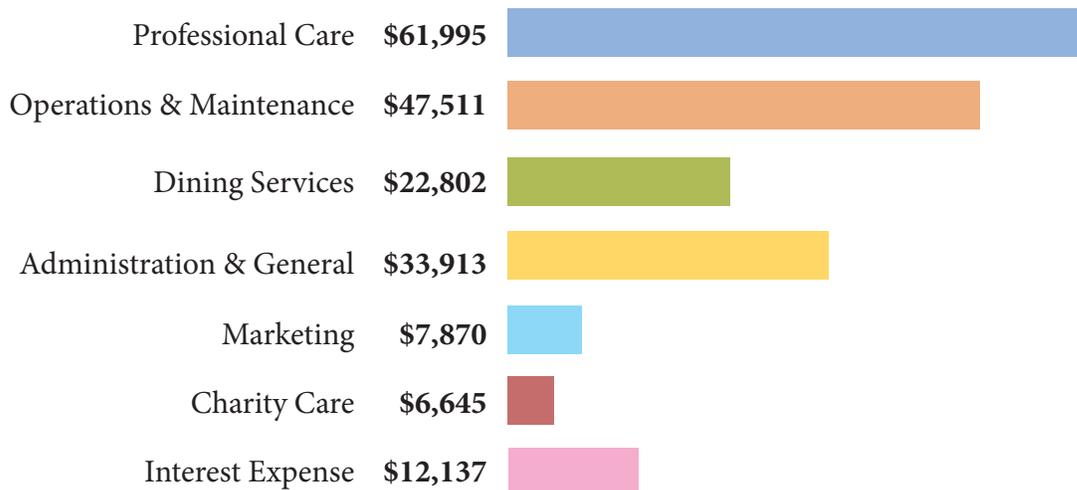
## SPRINGPOINT OPERATION REVENUES

OPERATIONS (\$ IN 000'S) — \$196,370



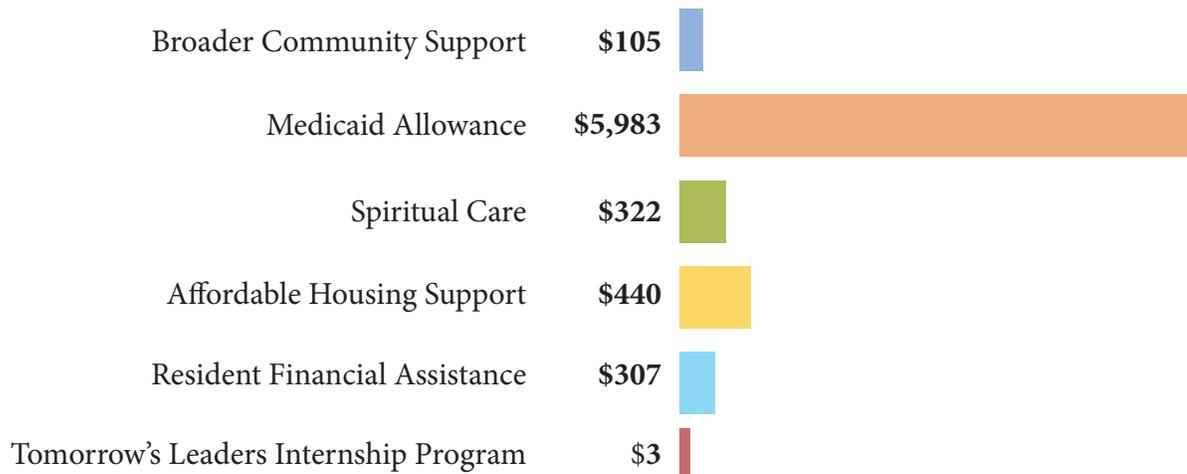
## SPRINGPOINT OPERATION OPERATING EXPENSE

OPERATIONS (\$ IN 000'S) — \$192,873



## COMMUNITY BENEFIT

SUPPORT (\$ IN 000'S) — \$7,160





**THE ATRIUM  
AT NAVESINK HARBOR**  
A SPRINGPOINT COMMUNITY



Before moving to The Atrium at Navesink Harbor in March 2020, Fran Sullivan and John Brennan split their time between homes in New York and North Carolina. Although the couple had already selected a Life Plan Community in North Carolina, they scheduled an overnight visit at The Atrium at Navesink Harbor as they were traveling home after Thanksgiving in November 2019.

“We liked the size, waterfront location, and river garden. We heard how wonderful Red Bank is and we liked that it has a train station, so we thought we’d give it a try,” said Fran. After spending a comfortable night in one of the community’s guest rooms, they enjoyed breakfast in the dining room and observed how the residents were friendly and treated each other with respect. They decided to make the move.

Before they had a chance to settle into a normal routine, COVID-19 emerged in the Northeast and the community enacted a number of safety protocols. Although Fran and John weren’t able to take full advantage of all the community’s activities and amenities, they were impressed by the great care shown by the administration and staff.

“They make an effort to communicate openly with us and are very friendly and available,” said Fran. Agreeing, John noted that the staff is wonderful and consistently upbeat, and the residents are cooperative.

Having settled in beautifully, Fran and John are strong supporters of the Springpoint Foundation. They contribute to the Resident Assistance Fund, Springpoint Heroes Fund, and Employee Appreciation Fund. “Our gift to the Springpoint Foundation is intended to assist Springpoint’s commitment to affordable housing and those residents who may need help. Needless to say, we believe employees deserve our deepest gratitude for their faithful service and it was our pleasure to acknowledge that by gifts to these funds.”

Reflecting on their decision to move to The Atrium at Navesink Harbor, John said, “It was the right move at the right time and we’re happy to be here.”

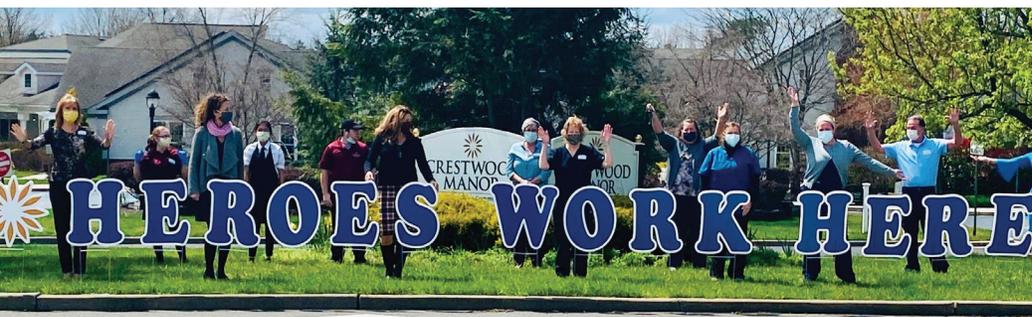
Mrs. Barbara Delaney and her small terrier, Russell, moved to Crestwood Manor in August of 2019, and settled nicely into their ground-floor apartment home. The move turned out to be a great one. After Barbara's husband, Robert, passed away in 2014, she shouldered all the responsibilities of maintaining a home on her own, and that was becoming burdensome. Desiring the safety, security, and access to healthcare that comes with moving to a Life Plan Community, she had just about settled on moving to a different community when she received a postcard invitation from Crestwood Manor to come enjoy a meal and take a tour. She and a friend decided to go, and she's glad she did.



"We had a tour, and I was very impressed. The apartment was just the right size and location, and they welcome pets which was a big plus. They explained all the amenities, and activities and it all seemed great. As I walked around, I noticed how pretty the grounds are—it's like living in a park. Once I decided to move, they did such a terrific job helping me. They came to my home and helped me figure out what to keep and what to donate. The move itself went smoothly, and now I have access to all the benefits of community life, including healthcare and meals."

About seven months after Barbara arrived, the COVID-19 virus hit the Northeast. Reflecting on this, she noted, "They've done a marvelous job handling the pandemic. When we needed to stay home, they delivered food and mail right to our apartments and picked up our garbage. Fortunately, since I live on the ground floor, it was (and is) easy for me to take my dog outside. As soon as the vaccines became available, they distributed them within our community. It's a wonderful place to live."

Barbara supports the Springpoint Foundation's Resident Financial Assistance program. Thanks to this program, qualified residents who have outlived their resources through no fault of their own will never have to leave their community due to financial difficulties. "I'm happy to support the Foundation and their programs," she said.





Dr. Katherine Goerss and Rev. Dr. John Goerss moved to Meadow Lakes in December 2019. Before retiring, Katherine spent her career in public education, working as a principal and superintendent for several area schools. John served as pastor of The Lutheran Church of the Messiah in Princeton and Lutheran chaplain at Princeton University. Reflecting on life at Meadow Lakes throughout 2020, a year marked by the COVID-19 pandemic, the couple shared their thoughts:

“The positive attitude of the administration and staff right from the beginning mirrored the attitude from the top. It was as if they were inside our heads, considering what it must be like for us not to leave our apartments and what we needed to stay positive and healthy. They issued clear guidelines, communicated well and often, and met all our needs, including keeping up our morale. When restrictions were in place, they provided us

with packaged, four-course dinners every night and enabled us to order in weekly necessities. They conveyed that safety comes first and followed the guidelines from the state and the Springpoint leadership. People were scared, but the things they did tried to ameliorate those concerns. They treat us like adults, and there’s no condescension. Given how awful the experience could have been, this was so far removed from that. The prevailing attitude was and is that we’ll get through this together.”

The couple are strong supporters of the Springpoint Foundation, notably the spiritual care programs that provide emotional and spiritual support to residents under the guidance of community-based chaplains. They also support the Springpoint Heroes Fund developed in April 2020 to recognize the dedication of front-line workers in the face of the pandemic.

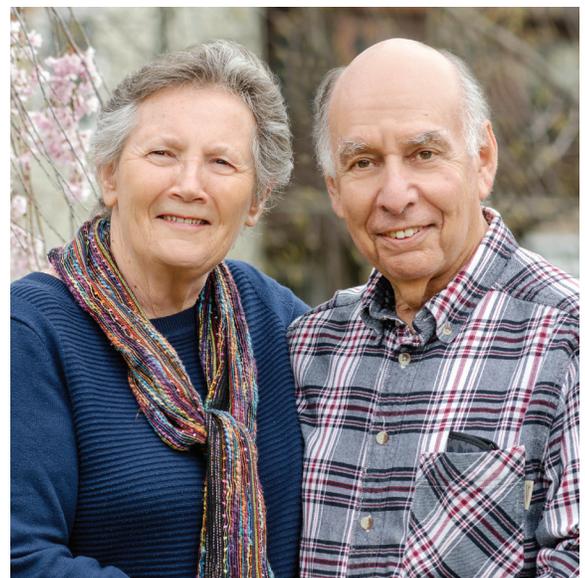
“The Springpoint Foundation provides opportunities to make a difference for others. The invitation to participate allows a wide range of financial contributions so everyone can be part of the overall mission or give to a specific program. The Foundation epitomizes how many folks giving various amounts accomplishes amazing goals.”





Wanting the services and amenities offered at Monroe Village, Mr. and Mrs. Lawrence and Julia Gelb moved to Monroe Village from a nearby active adult community in December 2019. The move-in process “went as smoothly as it could possibly go. The people here are friendly and welcoming, and the staff is second to none,” said Julie.

The couple met at a B’nai B’rith-sponsored young adult event at a bowling alley in the mid-1960s. Larry, one of the event’s organizers, clearly made a good first impression; Julie recalls going home that evening and telling her mother she met the man she was going to marry. They married in December 1966, and Larry finished out the decade serving with the U.S. Army in the Okinawa, a U.S. territory at that time. Afterward, he went into the appliance repair business, Julie worked as the bookkeeper, and they raised two sons. Noting that grandparenting is the best part of parenting, Larry and Julie are proud of their five grandchildren who reside in Israel with their parents.



They had just settled into the rhythm of community life when COVID-19 arrived. Reflecting on how the community addressed the pandemic, Julie said, “They handled it very well, followed the CDC protocols, and had food and necessities delivered. They know how to keep residents active and involved.” Agreeing, Larry said, “They did what they had to do to keep us safe. We couldn’t have picked a better time to move here.” Reflecting on what it means to live in a community, Julie added, “We don’t just care about ourselves. Our family is everybody in this building, residents and staff alike. We all do our part to keep everyone safe.”

The couple supports the Springpoint Foundation’s Tomorrow’s Leaders and Resident Financial Assistance programs and Springpoint Heroes Fund. “Springpoint does a lot of good things,” said Julie. “We support the youth—they are our future. We support the people who are taking care of us—they’re doing such a great job. And as for the Resident Financial Assistance program, hopefully we’ll never need it, but how can you not contribute to something like that?” “Yes,” said Larry, “we’re very fortunate that we’re here.”



**THE MOORINGS  
AT LEWES**  
A SPRINGPOINT COMMUNITY



Retired classroom teachers Sherry and Bruce Chappelle moved to a cottage at The Moorings at Lewes in November 2019 after living in Rehoboth for 24 years. Within two days of moving in, the couple agreed that it felt like home, a feeling that has extended throughout the COVID-19 pandemic.

“Bruce and I find that people our age are often less amenable to change,” said Sherry, “and this pandemic is the biggest change that anybody remembers. The administration at The Moorings ‘merely’ had to make sure we residents could cope with the uncertainty and restrictions. Instead, they went well beyond that—they took charge, remained calm, and everyone has been wonderful. We are so impressed and feel like, wow, we are lucky to be here now.”

“Amid the craziness, the administrators were open with us. They told us what they thought would happen and how they were responding. Their communication was clear and careful, and their concern for our physical, spiritual, and emotional welfare was quite obvious.” Echoing that, Bruce added, “They were magnificent in uncharted waters, and we didn’t sink.”

Praising the many people behind the scenes who make it work, Sherry and Bruce said, “They care for residents carefully, and that starts at the top with Annette Moore, the executive director. Most recently, she helped secure COVID-19 vaccinations for those of us in independent living. We received our shots here, and Lauri Weeks, the Director of Resident Services, did her usual excellent job organizing it so well that even the pharmacists delivering the shots commented on it. Lauri has such a sense of responsibility and is always available to answer questions. It makes a difference.”

The Chappelles support the Moorings at Lewes staff through their donations to the Employee Assistance Fund. “Bruce and I believe that we couldn’t ask for better conditions. There’s a culture here that they’re taking care of us as best they can, and we really appreciate that.”

Mrs. Lillian Wagner, a resident at The Oaks at Denville since 2010, watched as the administration and staff sprang into action from the onset of COVID-19 in March 2020. She shared her impressions:

“The Oaks has taken exceptionally good care of its residents, and that starts at the top with Executive Director Ann Ricci Kenah. The nurses, aides, and house-keeping staff dedicate themselves to keeping us healthy. My children don’t have to worry about my safety—they know I’m okay.

“We’re fortunate to have Chaplain Kim Baumgartner to help guide us through the pandemic. She provides inspirational quotes every day for every religion, giving something to think about beyond being lonely or depressed. Regardless of their position, everyone on the staff has helped out tremendously. They’ve devoted themselves to us.

“The Resident Life and LivWell teams effortlessly kept our spirits up in numerous ways. Residents have enjoyed games, bingo, virtual baking and exercise classes, and special treats like ice cream and mini Zen gardens. They think of all kinds of ways to keep our lives interesting. When it comes to dining, Chef Joe Pane is exceptional, and we’re lucky to have him. He and his team provide delicious, nourishing meals to us every day.”

Lillian is a strong supporter of the Springpoint Foundation, contributing to both the Resident Assistance Fund and the Springpoint Heroes Fund. “There may come a day when I will need the assistance of the Foundation’s assistance and I am so grateful that I could contribute to a worthy cause,” she said, “You never know.”

For anyone considering a move to a full-service senior living community, Lillian has this advice: “You don’t know what tomorrow brings, and if you delay until you think it’s the perfect time, it may be too late. I just love it here. All we have to do is pick up the phone, and they’re right here to help. You can’t ask for better than that.”





**STONEBRIDGE  
AT MONTGOMERY**

A SPRINGPOINT COMMUNITY



A professional labor arbitrator and mediator, Mr. Jeff Tener has served on Stonebridge at Montgomery’s executive committee, assuming the role of president of the Residents Association in 2020. He also serves as the community’s appointee to the Springpoint Board of Trustees. This service has given him insight into Springpoint’s response to the COVID-19 pandemic and he’s impressed.

“The more you learn about anything complex, the more understanding you have of the difficulties and challenges,” he said. “I have found that there is a basic alignment between the interests of Springpoint and its senior living communities’ management and staff on the one hand and all the communities’ residents on the other hand. There’s been a huge emphasis on minimizing the occurrence of the coronavirus, and that’s the number one priority.

Springpoint’s effectiveness in providing a safe and healthy environment for the residents is a major success.”

Jeff, along with the other Stonebridge at Montgomery residents, was pleased to receive the Pfizer COVID-19 vaccine. “This is good,” he said. “It gives people a feeling like we’re moving in the right direction and shows that there’s some end in sight.”

An ardent supporter of the Springpoint Foundation since moving to Stonebridge at Montgomery over six years ago, Jeff said, “Of particular interest to me has been an effort to raise enough money to endow the chaplaincy here. This is an undertaking that will take some time to accomplish, but, in addition to more traditional duties, the creative work of Chaplain Jenny Urbanski in leading groups in non-sectarian discussions of serious topics is admirable and important to this community. Additionally, I appreciate that the Foundation serves as a financial backstop to residents who might outlive their funds and assures that they will be able to remain in the community. It also provides support for resident activities, another worthwhile undertaking that warrants support. There is a close relationship between the Foundation and Stonebridge at Montgomery.”

“Bloom where you’re planted and consider each day a gift.” This philosophy serves Mrs. Roberta Gilmour, known affectionately as Bobbie, well.

Bobbie moved to a villa at Winchester Gardens in 2007 with her husband, Alan, who had Alzheimer’s; she was 68 at the time. “We waited three years for a villa to become available, and when it did, we sold our nearby home. We liked everything Winchester Gardens offered us—we could keep our life, our Summit connections, our church, and all our affiliations. Winchester Gardens has beautiful grounds and is easily accessible to New York.” The couple enjoyed becoming part of the community. Before Alan passed away in November 2013, he spent 14 months in memory care at Winchester Gardens. “I could see him every day and be a part of his life; that was wonderful,” recalled Bobbie.



A retired Summit elementary school teacher, Bobbie is a twice-widowed mother and grandmother to eleven. Very active at Winchester Gardens, she is an enthusiastic and dedicated volunteer. She currently serves on the Winchester Gardens Resident Association as vice-chair of the executive committee. She served on the dining committee (four years as chair) and helped bring about the recent dining enhancements, including the Stonewall Café. The ultimate team player, she serves on other committees and co-chairs the annual rummage sale that benefits the Winchester Gardens employee scholarship fund.

Reflecting on the COVID-19 pandemic, she said, “I have nothing but praise for how Executive Director Sue Lippy and Springpoint handled things. We were treated like mature adults. We appreciated the weekly reports about what was being done and why. They were doing everything possible to keep us safe.”

Bobbie supports the Springpoint Foundation’s Resident Financial Assistance program. “The Foundation does a lot of great things. To have a program that protects residents who outlive their resources is wonderful. During the pandemic, the Foundation honored our employees who we consider heroes.”

Reflecting on her life at Winchester Gardens, Bobbie said, “When you’re in good health and enjoy a diversity of activities, you should make the move. I’ve made many wonderful friends of all ages; you can really bloom and be happy here.”



# OUR PARTNERS

The Springpoint Foundation programs are made possible by the generous contributions of caring people. Thank you to all our sponsors and partners.

## GRUNIN FOUNDATION

The Grunin Foundation is a longtime supporter of Springpoint. In 2013, Jay and the late Linda Grunin, along with their only child Jeremy, formalized their charitable pursuits and created the Grunin Foundation. Since then, the foundation has invested nearly \$25 million in the Central Jersey Shore area, with an additional \$20 million committed. Believing that a rising tide lifts all boats, the Grunins seek to improve the quality of life for all residents by thoughtfully investing in healthcare, education, and the arts.

Thanks to the Grunin Foundation's generous support throughout 2020, Springpoint was able to expand bus service to residents in our Ocean County affordable housing communities and provide residents of our Ocean County Life Plan Communities with the technology to communicate with loved ones and participate in telemedicine calls. This technology was vitally important in the face of the COVID-19 pandemic. Their donations also contributed to our Springpoint Heroes Fund that enhances the lives of our frontline workers.

“We believe in the power of collaboration but also trust our partners' insights, ideas and leadership when using funding to impact the people they serve. We are proud to support Springpoint's significant work in our community,” said Grunin Foundation President Jeremy Grunin.

Additionally, Jeremy helped solidify Springpoint's connection with Fulfill FoodBank (Jeremy served as Fulfill's past president), allowing us to ensure that residents in our affordable housing communities in Monmouth and Ocean Counties had

access to nutritional food during the pandemic's most challenging days.

## FULLILL FOODBANK

Since the pandemic caused a shutdown in New Jersey in March 2020, Fulfill FoodBank experienced a 40% increase in the need for food in Monmouth and Ocean Counties. Groups of people, including our senior community, needed extra assistance as they sheltered in place. Many were struggling on fixed incomes and could not absorb the additional cost for



food delivery; many seniors also did not have anyone to bring them food. Fulfill, through our Restaurant Partnership Program, was able to provide nutritious, individually packaged meals to all Springpoint affordable housing communities in Monmouth and Ocean Counties that needed them. To date, we have provided more than 19,000 meals to our senior neighbors in need at six Springpoint properties. In addition, we have provided shelf-stable emergency meal kits at all nine of the eligible Springpoint properties in Monmouth and Ocean Counties.



“We understand that many senior residents in these communities no longer drive and do not have access to Covid-19 safe transportation, so we are happy to be able to provide them with nourishing meals. We will continue to deliver the food, whether through restaurant meals or shelf-stable boxes of food, throughout the pandemic as needed,” said Kim Guadagno, Fulfill President and CEO and former Lieutenant Governor of New Jersey.

### STILLWELL FARMS

Ernie Stillwell’s roots in farming run deep. His grandfather and uncles farmed potatoes. His dad, who worked in construction, also farmed a bit. As an adult, Ernie first worked as a surveyor but eventually turned to farming. He’s run his own 8-acre farm full-time for close to 25 years in Robbinsville, NJ.

As a certified farm vendor with the New Jersey Department of Agriculture, Ernie participates in the WIC and Seniors Farmers’ Market Nutrition Programs to provide locally grown fresh fruits, vegetables, and herbs to eligible seniors, mothers, and young children. It can be quite difficult for those with limited means to access fresh, healthy foods, and Ernie’s contributions are significant.

An excellent partner, Ernie has been working closely with Springpoint since 2015. Thanks to ongoing grants and designated gifts for fresh fruits and vegetables, he travels bi-monthly to several Springpoint affordable housing communities, including Portland Pointe in Atlantic Highlands and Wheaton Pointe at East Windsor to deliver a generous, hand-selected bag of fresh produce for each resident.

In December 2020, through the Community Cares program run by the Springpoint Foundation, Ernie delivered fruit and vegetables to three New Jersey communities—Butler Senior Community, Woodlands at Ramsey, and Heritage at Whiting. Community Cares conducts food drives each year to supplement the existing food pantries in multiple affordable housing communities. In addition, our grant-funded Go Fresh! Get Healthy! program provides our residents with greater access to healthy fruits and vegetables and gives them an opportunity to attend nutrition and health-related classes.

“Springpoint has been a blessing for me,” said Ernie. “I’m happy to grow and deliver food that helps older residents in need.”

### SPECTRUM GROUP

Michael Morreale, president of The Spectrum Group, is a skilled negotiator and excellent relationship-builder. His company provides Springpoint with state-of-the-art, dependable, and cost-effective commercial building support services, including waste services and recycling solutions.

A great friend of the Springpoint Foundation, Michael supports Crossroads at Howell, one of our affordable housing communities. Thankful for his generosity, the community uses the funds to stock their emergency food pantry and create social events for the residents. Recently, Michael was instrumental with connecting the Foundation with a grocery distributor who donated over 700 cases of food. This donation benefitted all 19 of our affordable housing communities and enabled the Foundation to share extra groceries with Fulfill FoodBank.

“We have a fantastic relationship with Springpoint,” Michael said. “It touches my heart that people have trouble accessing healthy food and basic necessities. I truly enjoy doing anything I can to help.”

**DONOR RECOGNITION** Thank you so very much to all who support our mission. Please note that we make every effort to record our donors' names wholly and accurately. We apologize if we have omitted or misstated your name; please let us know by calling the Foundation at 732-430-3674.

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## CHAIRMAN'S LEGACY SOCIETY

These society members have made gifts in the form of bequests, charitable gift annuities, deeded entrance fees, and other deferred gifts. Their significant commitment is apparent every day and felt by the thousands who benefit from their support.

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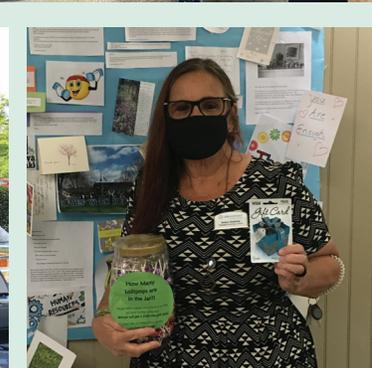
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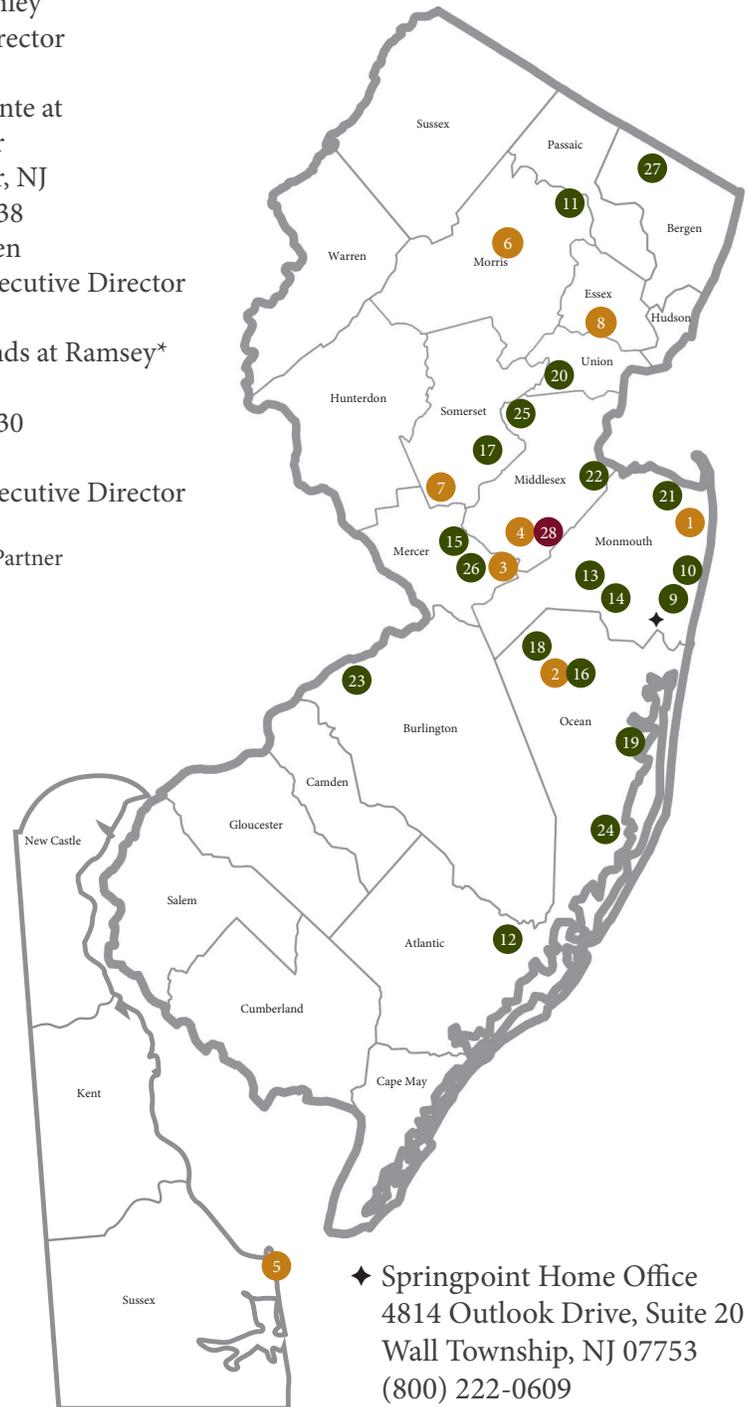
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